

Annual General Meeting, May 4, 2016



Securitas is Leading the Transformation of the Security Industry



Alf Göransson
President and CEO

2015 – A Good Year for Securitas

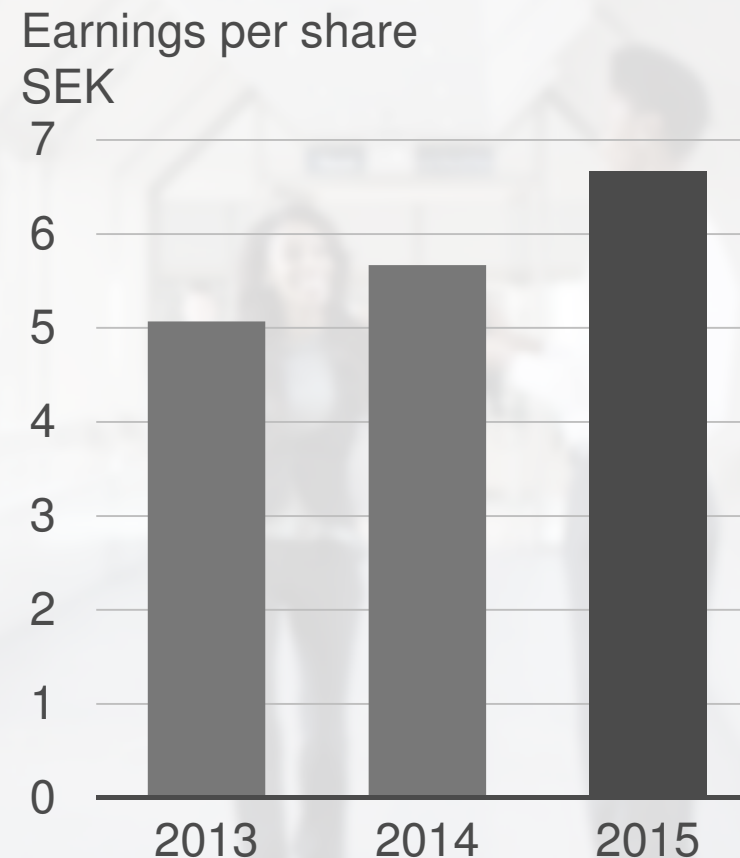
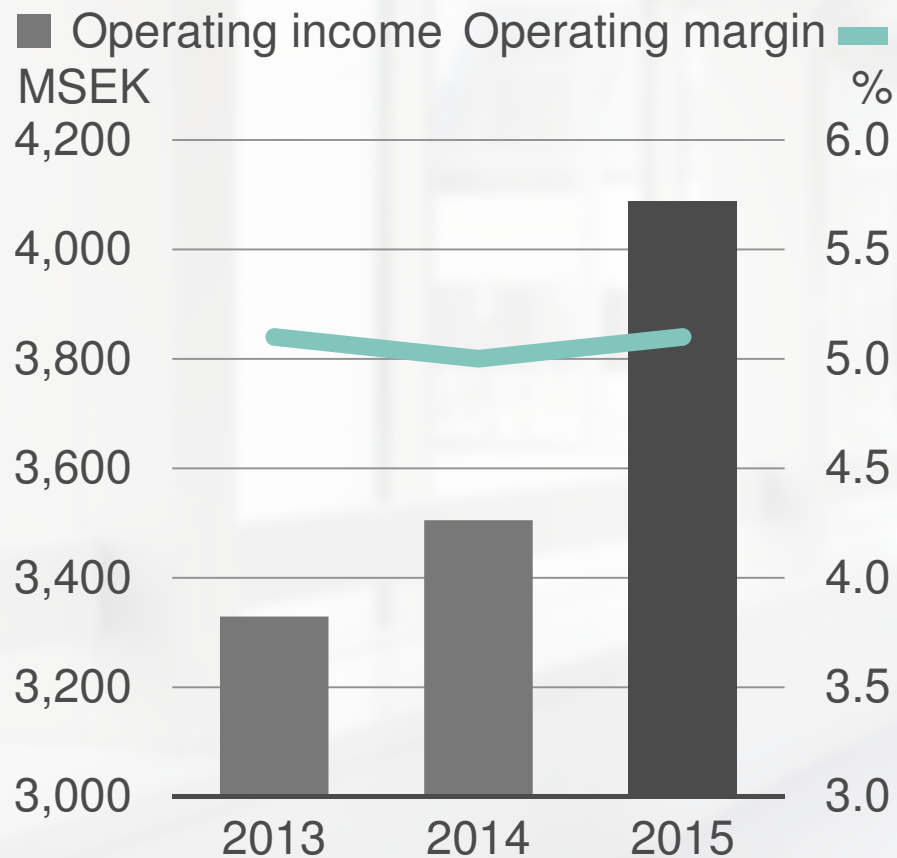


- Earnings per share the strongest to date in the history of the company
- Organic sales growth up 5%
- Sales of security solutions and technology increased by 38% (adjusted for changes in exchange rate)
- The healthcare reform in the US well managed
- Improvements in Spain
- Acquisition of Diebold Electronic Security, the company's largest acquisition in 15 years
- Our strategy work on Vision 2020



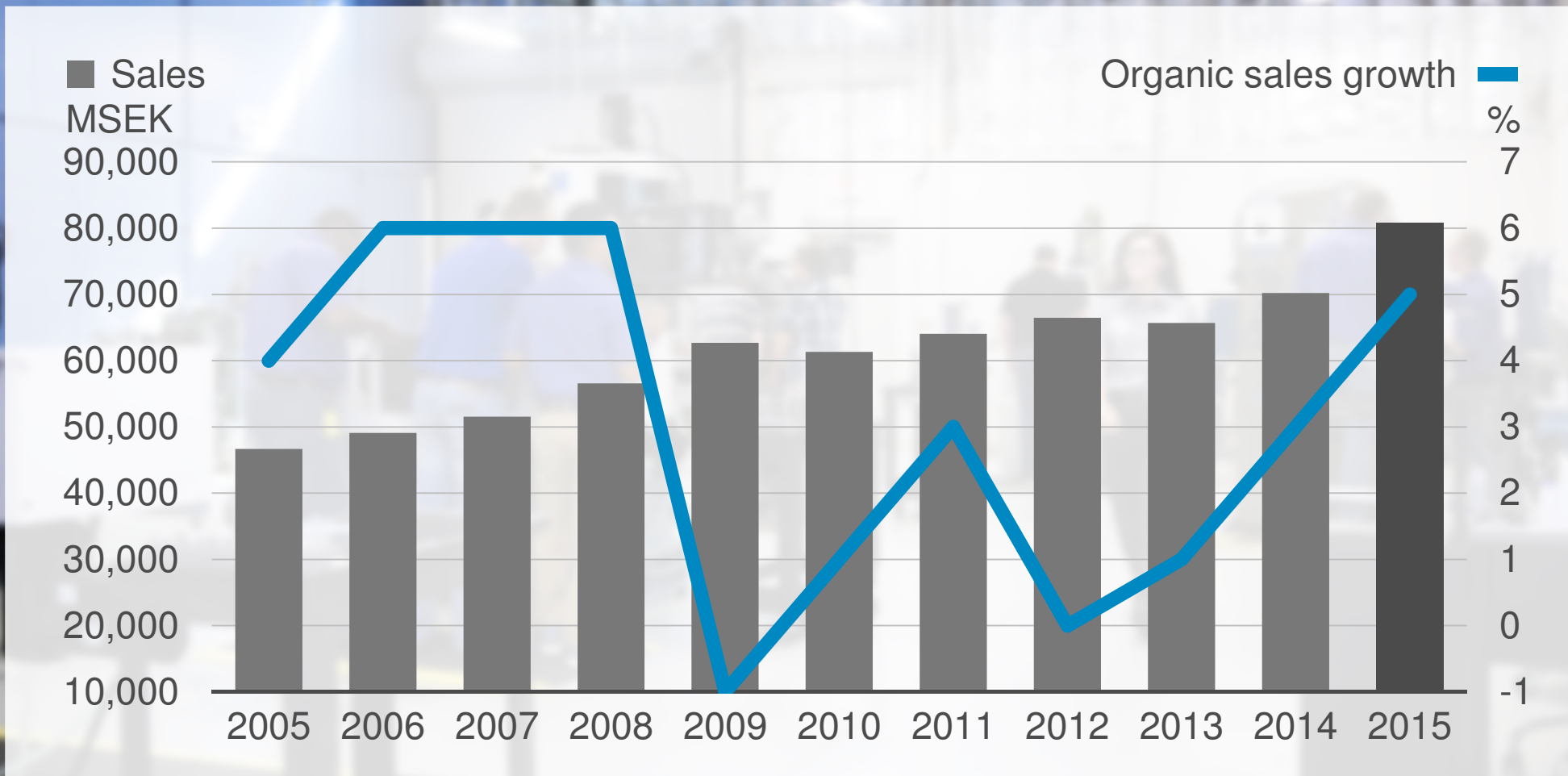
Securitas Group

– Income Development and Earnings Per Share



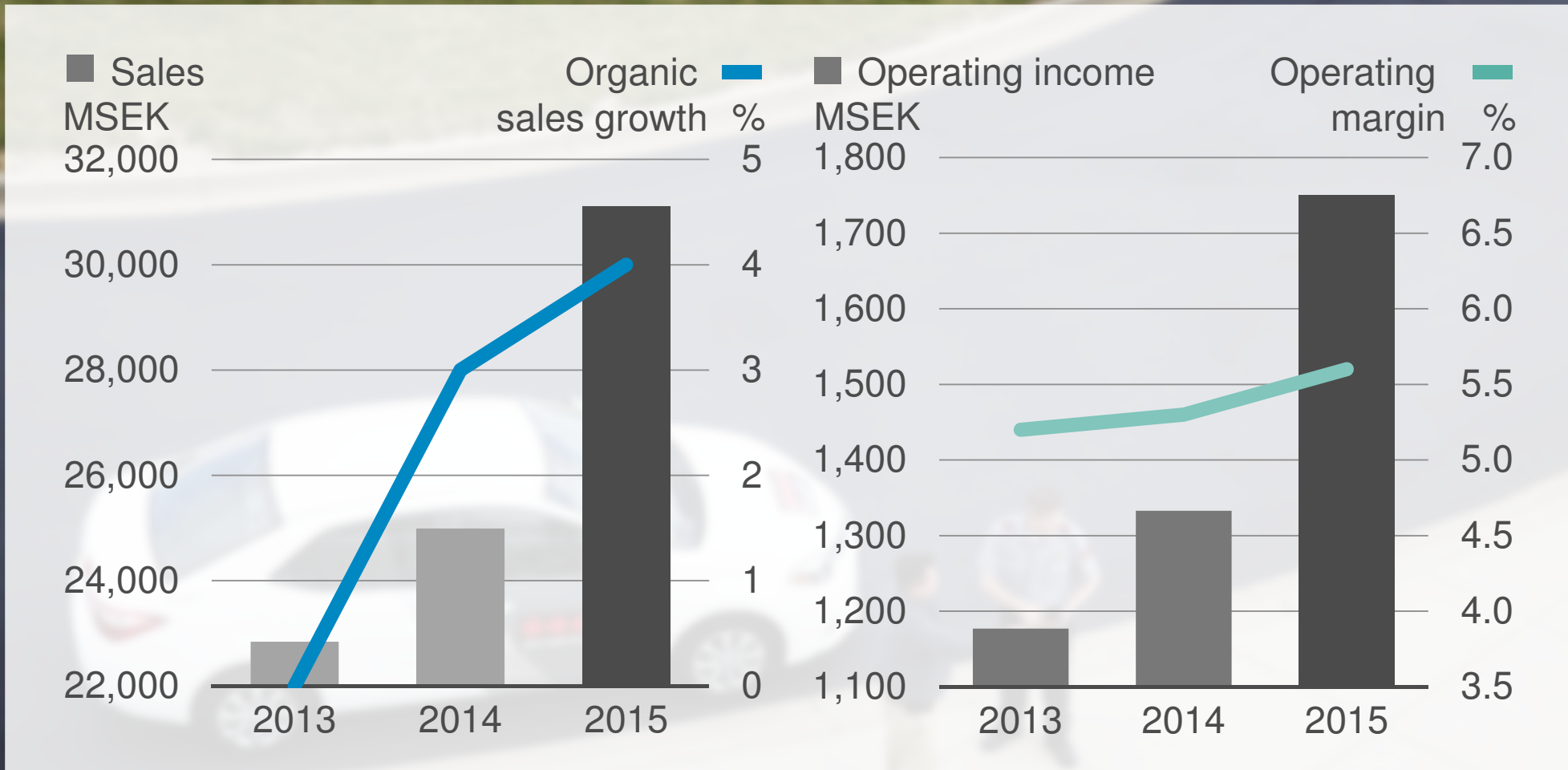
Securitas Group

– Sales Growth



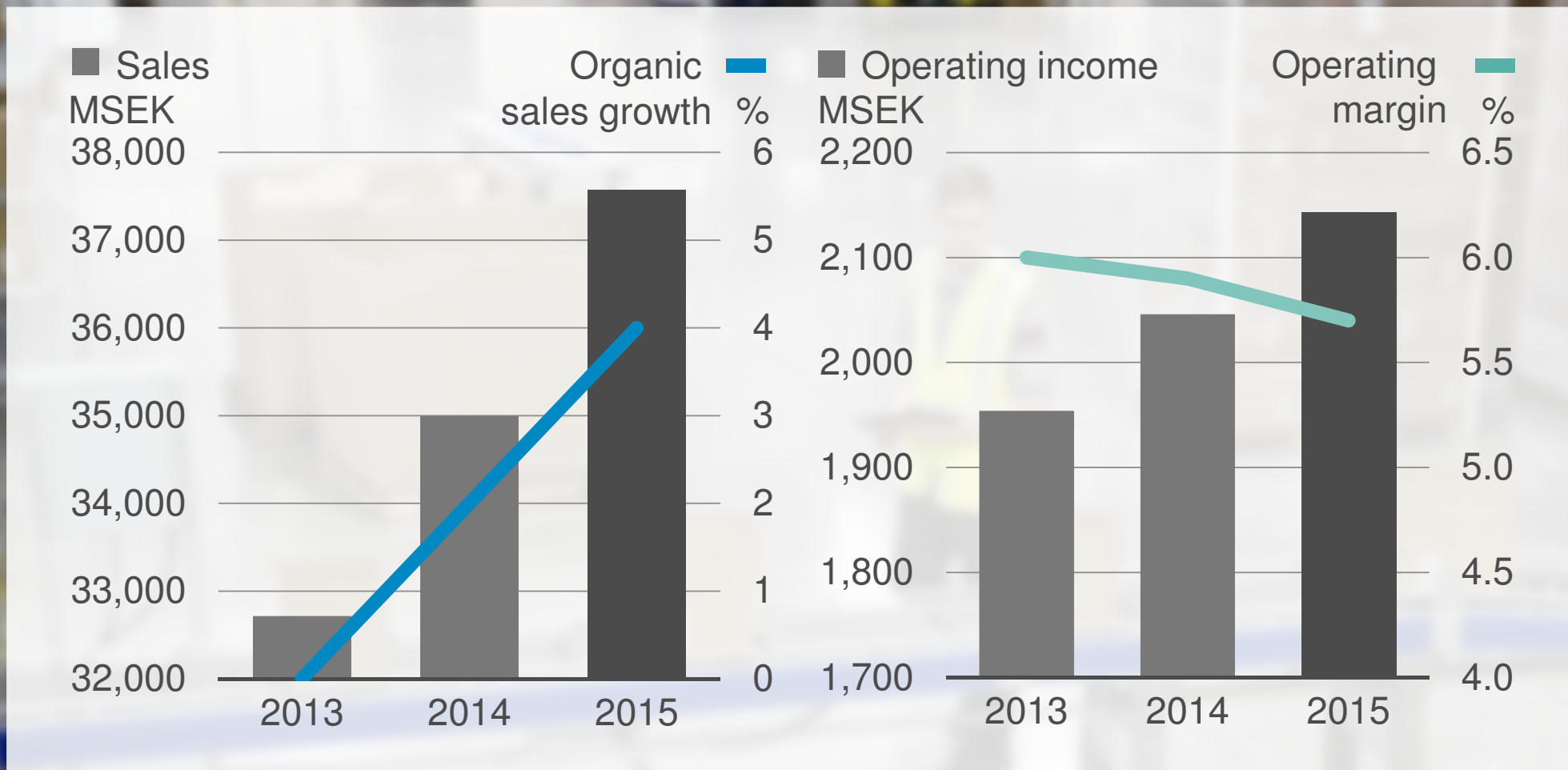
Security Services North America

– Sales Growth and Income Development



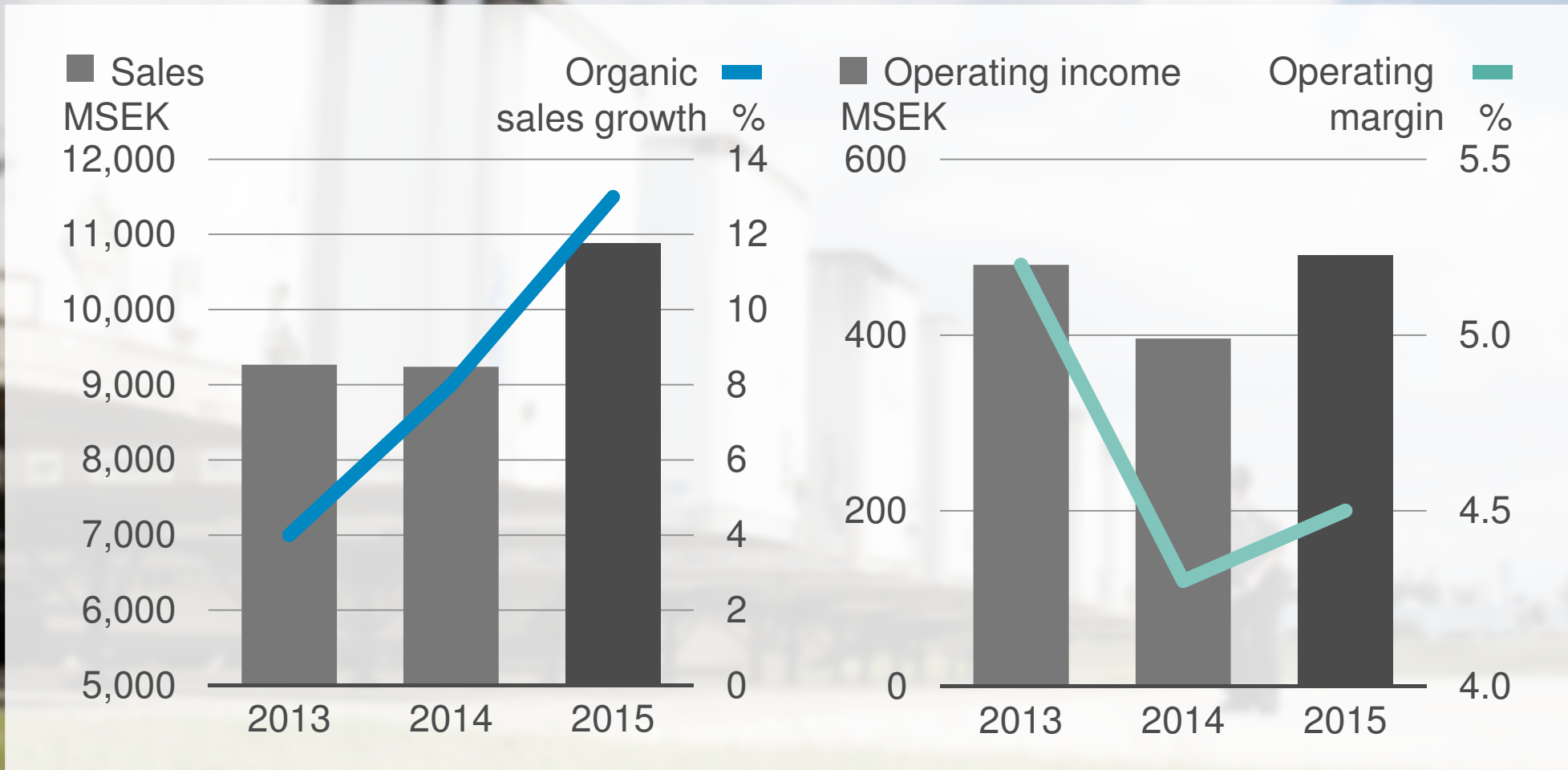
Security Services Europe

– Sales Growth and Income Development



Security Services Ibero-America

– Sales Growth and Income Development



Sustainable Security



- Securitas' Values and Ethics (the Code)
- Supplementary policies and local codes, for example regarding anti-corruption, fair competition, risk assessment of suppliers, due diligence for acquisitions, entertainment and gifts;
- Mandatory training in the Code for all employees
- Securitas Integrity Line, a reporting system for managing non-compliance issues
- Sustainability reporting, GRI 2015
- Securitas signed the UN Global Compact
- Risks related to non-compliance with the Code prioritized in the enterprise risk management process
 - CSR-related risks one of Securitas' key risks
 - Monitored through self-assessment, diagnostics and audits



Influencing the Security Industry



Heightened tension across the globe



Infrastructure development



Dependency on stable operations



Sustainability and responsibility



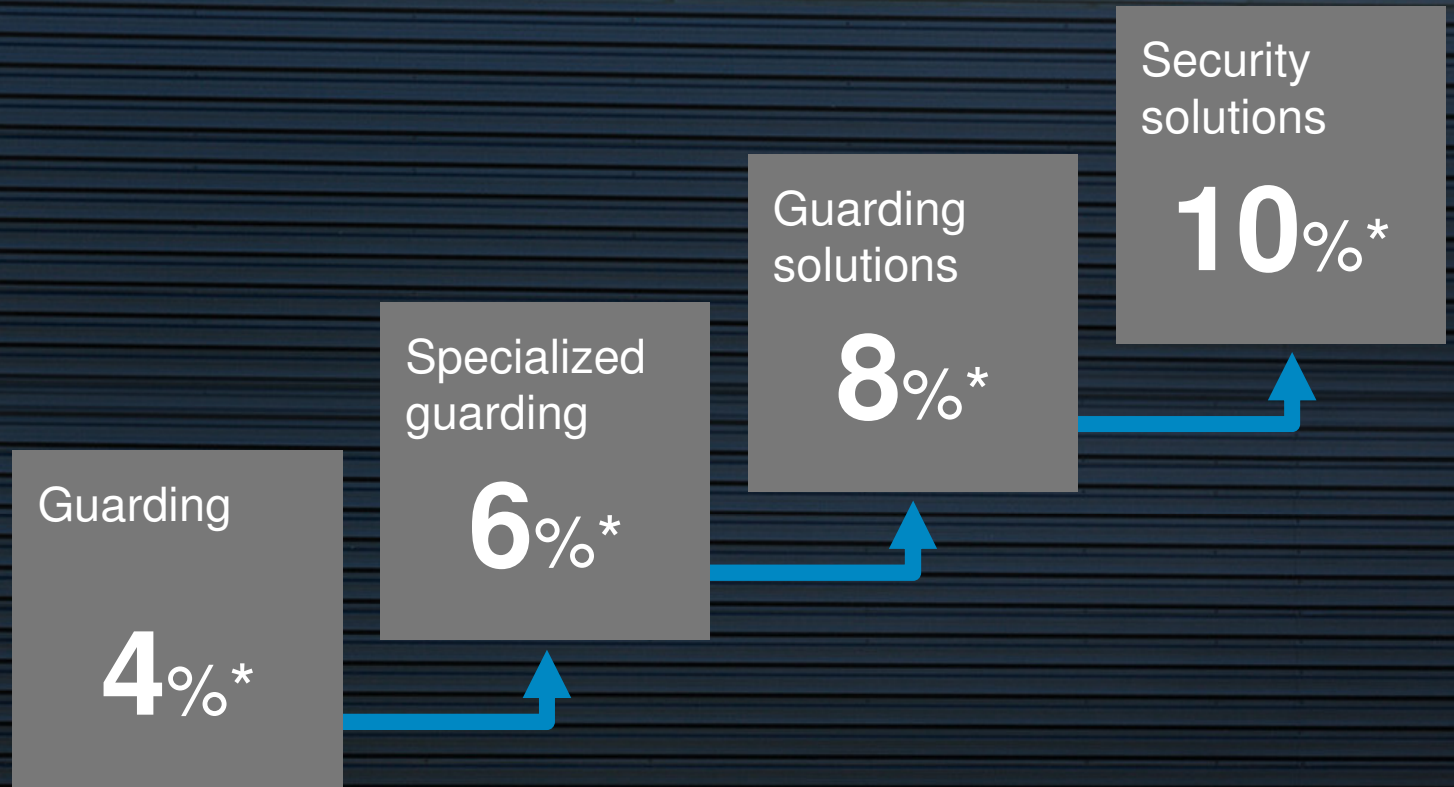
Increasing urbanization

Intelligent Security Soon a Priority for Everyone



- Security is a growing industry - but the traditional guarding market growing in line with GDP
- Smarter and more effective technology is changing the industry rapidly
- Huge opportunities for growth and strong competition from new players
- Securitas is leading the paradigm shift
- In 2015, sales of security solutions and technology increased by 38% (adjusted for changes in exchange rate), to BSEK 9.3 (6.5)

Security Solutions Drives Margins



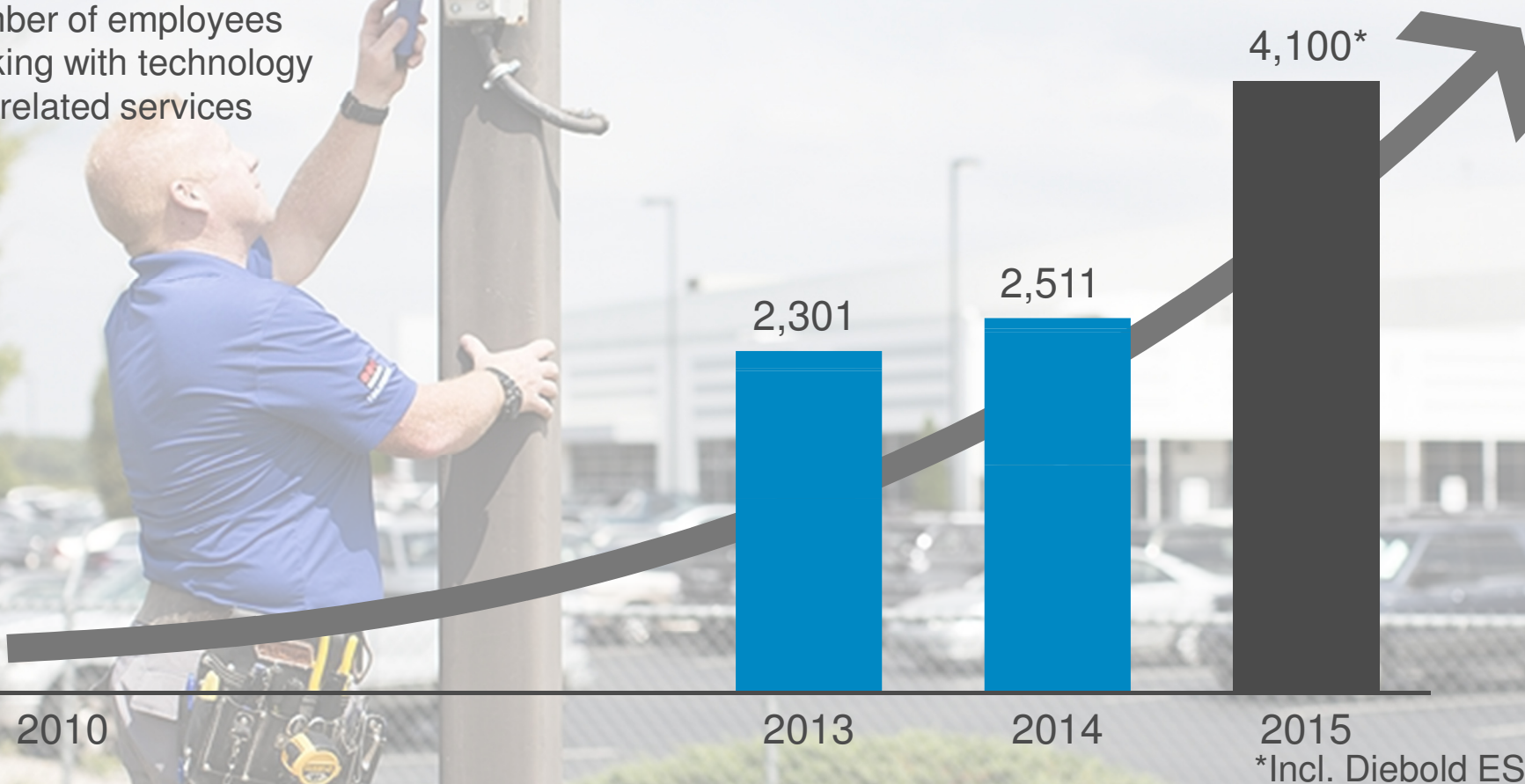
* Operating margin

Investments in Technological Expertise

– A Success Factor



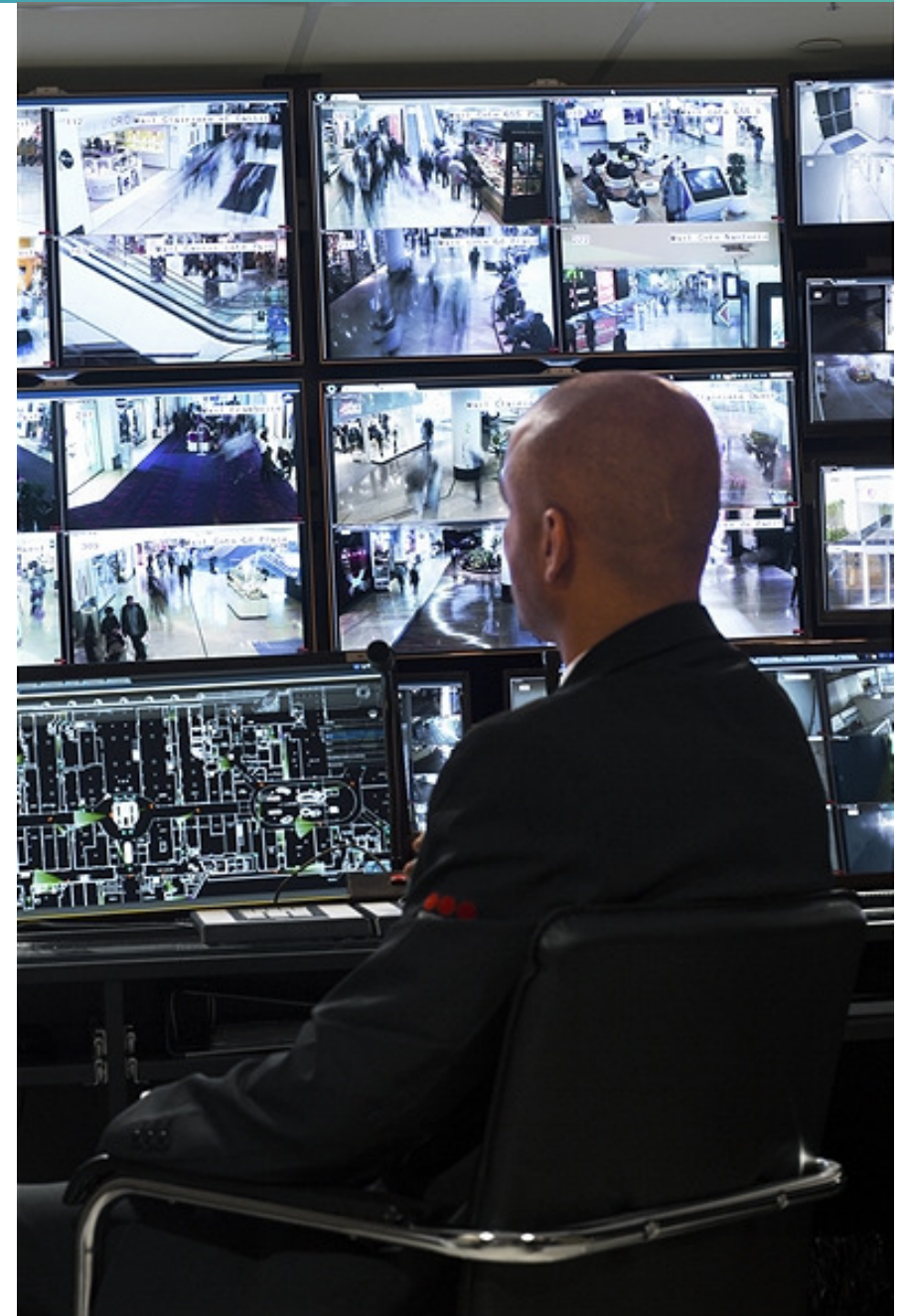
Number of employees working with technology and related services



Acquisition adds value: Diebold Electronic Security



- The third largest commercial electronic security provider in North America
- 1,100 employees
- Strengthens Securitas position as the leader in protective services and adds technology depth to our already broad portfolio
- Acquisition completed on February 1, 2016



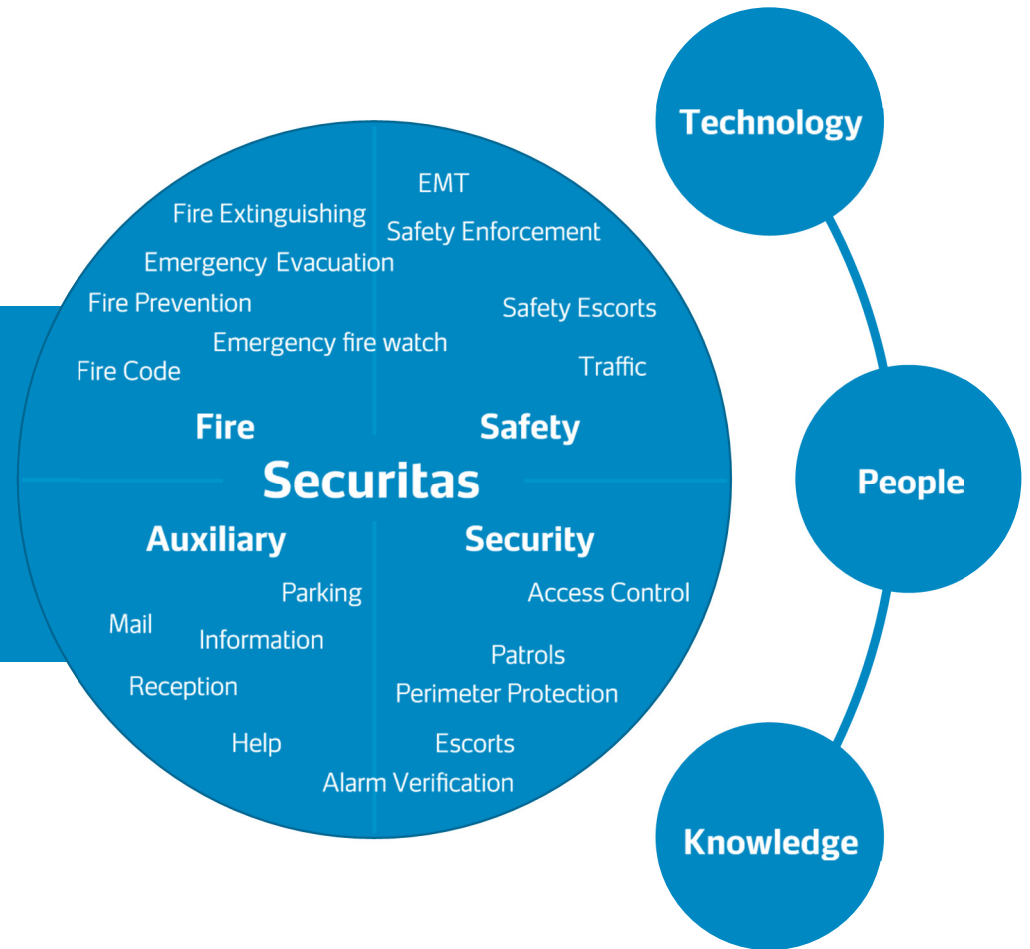
Securitas Operation Center

– The Hub of our Operations





Be the leading international company, specialized in **protective services** based on people, technology and knowledge



Our Security Solutions Improve our Customers' Security Levels



Protective services



On-site guarding



Mobile guarding



Remote guarding



Electronic security

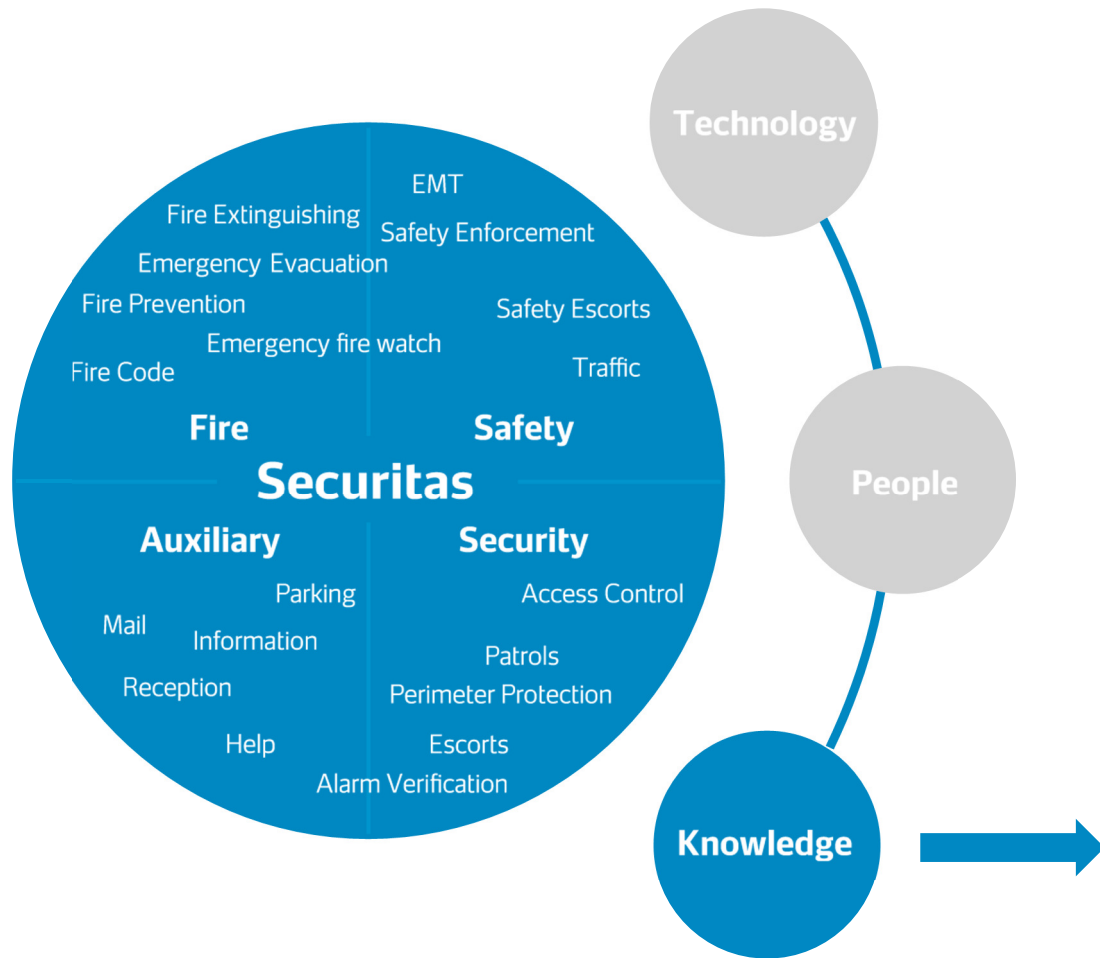


Fire and safety

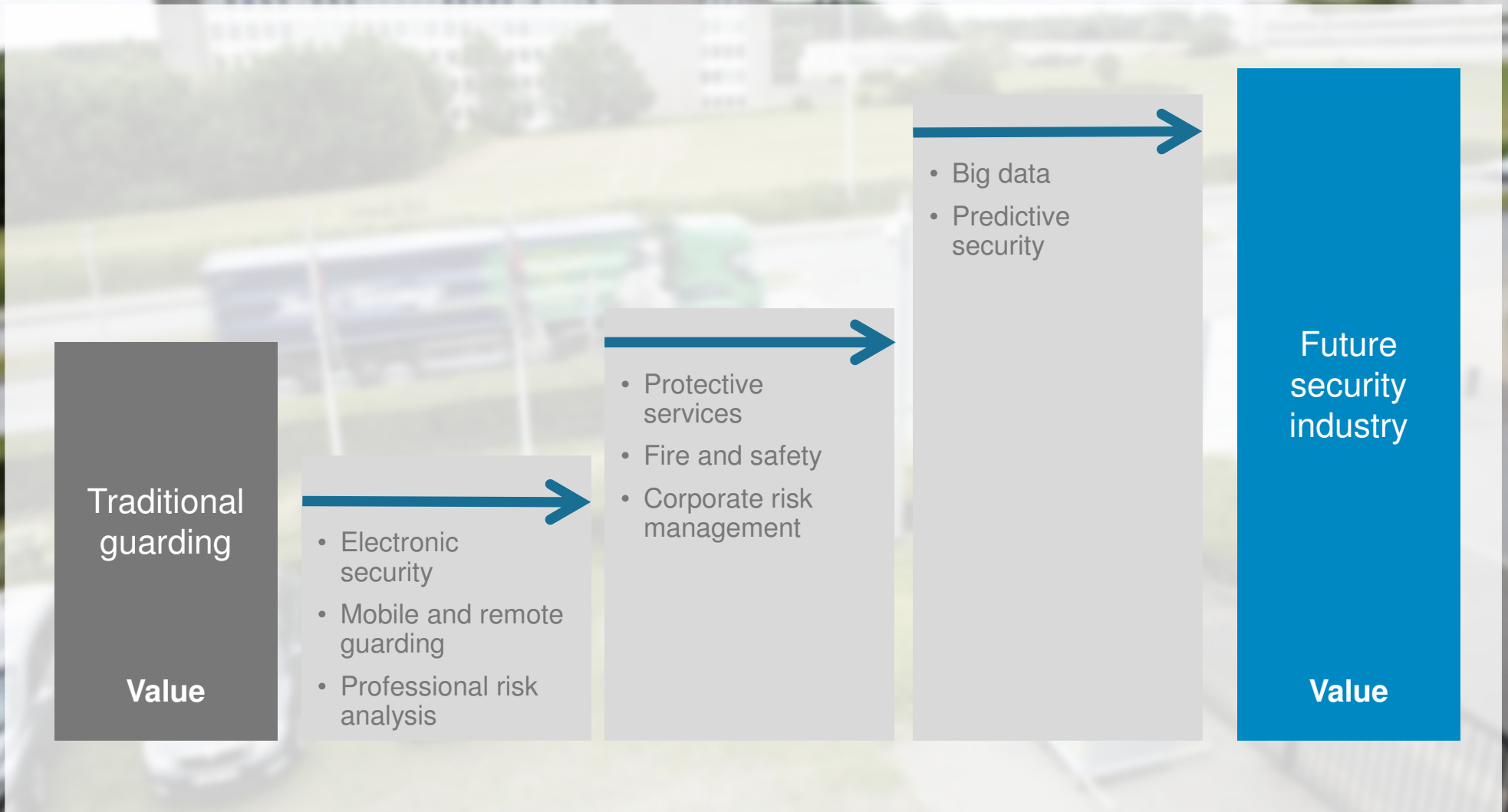


Corporate risk management

We Differentiate Ourselves with Knowledge



We Improve Customer Value





Integrity | Vigilance | Helpfulness

[securitas.com](https://www.securitas.com)